

## *People Do The Strangest Things Workshop*

### **Session Objectives**

By the end of the session you will be able to:-

- ◆ Recognise how the 3 brains affect different people's behaviour and identify how you can influence positive change
- ◆ Identify the impact of your own beliefs on others and understand why people do the strangest things
- ◆ List what's important to others and recognise what you can do differently to manage your team more effectively

### **Session Programme**

- **Introduction**
  - Objectives & Programme
  - What's In It For Me?
- **Why Do People Do The Strangest Things?**
  - Current Business Issues
  - The 3 Brains
  - Influencing Positive Change
  - Neurological Levels
- **How Can You Influence Change?**
  - Personal Beliefs
  - Beliefs of Excellence
  - What You Value in a Great Leader
  - Strength Deployment Inventory®
  - Practical Tools to Review Current Business Issues
- **Review & Conclusion**
  - Summary
  - Action Planning
  - Our Approach
  - Close