

## Motivating & Engaging Relationships

Are your employees wanting to develop engaging relationships with their key stakeholders such as their colleagues, manager, customers and other areas of the business? Our 'Motivating & Engaging Relationships' workshop tackles this by providing your employees with the methods and skills required to engage effectively with the different motivations of your employees.

**This 2-day workshop can be delivered in a venue of your choice for up to 12 delegates.**

### Who should attend?

Employees & Managers who want to...

- Become a more rounded manager by understanding their natural leadership style and adapting this to meet the needs of others.
- Understand what motivates employees to increase engagement.
- Adapt your style to increase engagement, motivation and productivity in your teams.
- Reduce conflict, high turnover/low retention rates.



### What are the benefits?



- Your employees will increase their self-awareness of why they work effectively with some of their colleagues and find it more challenging to work with others.
- Your managers will learn how to use motivation and engagement strategies to create high performing teams.
- Your employees will be able to recognise early signs of dis-engagement and conflict and productively manage their own and others conflict to minimise disruption.
- We can build a culture where employees respect each other and adapt their behaviour to meet the needs of others.
- Productive relationships can affect your bottom line by reducing absenteeism, staff turnover, customer complaints and increase productivity, job satisfaction and loyalty.

Bringing Learning to the Heart of Your Business



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### What will the learning experience include?

- Why engagement is important for all stakeholders and how to recognise the signs of a highly engaged team.
- Employees will raise their own understanding of their natural motivational values using the 'Strength Deployment Inventory®' their own and other's strengths and potential blindsides and how to conquer these.
- How to adapt their style to motivate and engage others, through the concept of 'Intention VS Behaviour'.
- Analysis the costs of conflict to the business, team and employees and what triggers conflict from different values.
- Recognise their own conflict sequences and learn how to move from conflict by managing their own levels.
- Learn how to deal with their fears and have difficult conversations using best practice techniques.



We recognise that the most important asset to any business is the people in it and that's why all of our learning workshops can be developed to meet your individual employee's needs.

